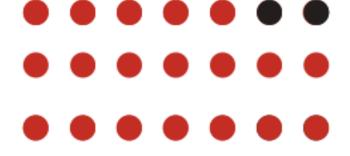
About Me

One of my strengths is that I am a hardworking person. I make sure to get the job done even in the face of difficulties. I am dedicated to my work and always do everything I can to complete my tasks. I am driven and eager to learn, and I like to challenge myself to stay motivated and to keep pushing myself to grow both professionally and personally

Personality

Sales & Negotiation

Lead Generation & Appointment Setting Client Relationship Management



Skills

- ColdCalling & Telemarketing Skilled in engaging prospects, delivering persuasive pitches, and handling objections effectively.
- Appointment Setting Proven ability to qualify leads, schedule meetings, and ensure seamless coordination with sales teams.
- Customer Service (CSR) Strong communication, active listening, and problem-solving skills to deliver excellent client support.

Tools Proficiency

- Dialers (VICIdial, Convoso)
- VolPsystems(Skype, Zoom, Microsoft Teams)
- Salesforce, HubSpot, NetSuite,

Goals

- Learnandadapt to new tools, systems, and processes.
- Consistentlymeet and exceed performance targets.
- Communicate clearly and effectively in all interactions.



Work Experience

2022 - 2025	Upwork/ACA Healthcare Insurance Agent Cold Caller, Telemarketer, Sales
2020 - 2021	Sun West Mortgage Corporation Morgage Loan Assistant Request and follow up insurance policy, review insurance policy
2019 - 2020	Teleperformance Customer Service Representative Follow up and process the request of customer
2016 - 2018	FlatWorld Solution Account Executive Cold Caller, Telemarketer, Appointment Setter
2011 - 2016	LeadGen Contact Corporation Telemarketer Cold Caller, Outbound sale

References

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Education

BSED

Rizal Memorial College

2018-2020

Practical Nursing
Saint Augustine School of Nursing
2008-2010